



University of Cologne Faculty of Management, Economics and Social Sciences

Course options for incoming students – Bachelor / Master

Fall term 2017/18

Last update to this document made on 30 October 2017

Course title (click title for further details)	Lecture	Seminar	Course no. (KLIPS 2.0)	Course language	ECTS	BSc	MSc	Module name (not indicative of course level)	Early leaver option*	Time period
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CURRENT TOPICS

<u>Business English</u>	x		14014.5000		6	x	x	BA Business Administration I	x	Full term (October – February)
<u>CEMS/MIM Management Skills</u>		x	14015.5000		6		x	MA Business Administration II	x	December

ACCOUNTING & TAXATION

<u>Einführung ins Accounting</u>	x		14016.5000		12	x		BA Current Topics IV		Full term (October – February)
<u>Bachelor Seminar Controlling</u>		x	14016.5001		6	x		BA Accounting & Taxation I	x	First half of term (October – December)
International Taxation Accounting and Taxation:										
Either: <u>Fundamentals in International Taxation</u>	x		14016.5002		6	x		BA Accounting & Taxation II	x	First half of term (October – December)
Or: <u>Fundamentals in International Accounting and Taxation</u>	x		14016.5004		12	x		BA Current Topics III	x	Full term (October – February)
<u>Bachelor Seminar Behavioral Taxation</u>		x	14016.5003		6	x		BA Accounting & Taxation I		October & December
Controlling:										
Either: <u>Operative Controlling</u>	x		14016.5007		6		x	MA Accounting & Taxation II	x	First half of term (October – December)
Or: <u>Operative and Strategic Controlling</u>	x		14016.5005		12		x	MA Current Topics IV	x	Full term (October – February)
<u>Financial Accounting</u>	x		14016.5006		12		x	MA Current Topics V	x	Full term (October – February)
<u>International Tax Planning: Transfer Pricing and Supply Chain Planning</u>	x		14016.5009		6		x	MA Accounting & Taxation I	x	First half of term (October – December)

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Advanced Seminar Controlling		x	14016.5008		6		x	MA Accounting & Taxation IV	x	November & December

CORPORATE DEVELOPMENT

Einführung in Corporate Development	x		14253.5000		9	x		BA Current Topics II		Second half of term (December – February)
Decision Analysis	x		14253.5001		6	x		BA Corporate Development II	x	First half of term (October – December)
Bachelor Seminar in Corporate Development: Topics in Business Ethics and Compliance Management		x	14253.5019		6	x		BA Corporate Development IV	x	First half of term (October – December)
Bachelor Seminar Corporate Development		x	14253.5020		6	x		BA Business Administration II		Full term (October – February)
Strategic Human Resource Management	x		14253.5008		6		x	MA Corporate Development I		Second half of term (December – February)
Business Ethics and Continental Philosophy	x		14253.5004		6		x	MA Corporate Development II	x	First half of term (October – December)
Mergers and Acquisitions	x		14253.5005		6		x	MA Corporate Development III		Second half of term (December – February)
Selected Issues in Human Resource Management: Organizational Economics	x		14253.5010		6		x	MA Corporate Development III	x	Full term (October – February)
Advanced Seminar Corporate Development and Business Ethics		x	14253.5015		6		x	MA Corporate Development IV	x	October – November – December
Organizational Behavior (Economic and Social Psychology)		x	14320.5004		6		x	MA Sociology III	x	Full term (October – February)

MARKETING & MEDIA

Einführung ins Marketing	x		14266.5000		9	x		BA Current Topics I		First half of term (October – December)
Marketing Mix Management:						x				

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Either: <u>Methods of Marketing Mix Management</u>	x		14266.5002		6	x		BA Marketing I	X	First half of term (October – December)
Or: <u>Concepts and Methods of Marketing Mix Management</u>	x		14266.5001		12	x		BA Current Topics V	X	Full term (October – February)
<u>Channel Management</u>		x	14014.5002		6	x		BA Marketing II	X	First half of term (October – December)
<u>Bachelor Seminar in Marketing - New Product Management</u>		x	14266.5003		6	x		BA Marketing III		Second half of term (December – February)
<u>Bachelor Seminar Social Marketing</u>		x	14266.5013		6	x		BA Marketing IV	X	First half of term (October – December)
<u>Consumer Psychology and Behavior - Part I</u>	x		14266.5011		6		x	MA Marketing I	X	First half of term (October – December)
<u>Consumer Psychology and Behavior - Part II</u>	x		14266.5009		6		x	MA Current Topics VI		Second half of term (December – February)
<u>Retailing</u>	x		14266.5004		6		x	MA Marketing II	X	First half of term (October – December)
<u>Practical Applications in Retailing</u>	x		14266.5010		6		x	MA Marketing III	X	First half of term (October – December)
<u>Content Marketing in a Digital Age</u>		x	14266.5014		6		x	MA Marketing IV	X	First half of term (October – December)
<u>Marketing Data Analysis and Visualization in R</u>	x		14266.5005		6		x	MA Marketing IV	X	Full term (October – February)
<u>Marketing Performance Management AND Customer Relationship Management</u>	x		14266.5008		12		x	MA Current Topics IV	X	Full term (October – February)
<u>Consumer Behavior</u> (Economic and Social Psychology)		x	14320.5003		6		x	MA Sociology II	X	First half of term (October – December)

FINANCE

<u>Einführung in Finance</u>	x		14259.5000		9	x		BA Current Topics II		Second half of term (December – February)
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Leasing	x		14259.5006		6	x		BA Finance I		Full term (October – February)
Fundamentals of Financial Management		x	14014.5003		6	x		BA Finance II	x	October – December
Bachelor Seminar Finance: Fin Tech		x	14259.5009		6	x		BA Finance III		Full term (October – February)
Bachelor Seminar Catastrophe Risk Management		x	14259.5010		6	x		BA Finance IV	x	October & January
International Financial Management	x		14259.5002		6		x	MA Finance I	x	First half of term (October – December)
Value-Based Management in Insurance - Theory and Practice	x		14259.5001		6		x	MA Finance II	x	Full term (October – February)
Application of Capital Market Theory	x		14259.5011		6		x	MA Finance III		Second half of term (December – February)
Seminar Corporate Finance		x	14259.5012		6		x	MA Finance IV	x	November
Seminar Personal Risk Management		x	14259.5013		6		x	MA Finance IV		October & January
Risk Management and Insurance Management	x		14259.5004		12		x	MA Current Topics III	x	Full term (October – February)
Capital Market Theory and Corporate Finance Theory	x		14259.5003		12		x	MA Current Topics II	x	First half of term (October – December)
Behavioral Finance (Economic and Social Psychology)		x	14320.5002		6		x	MA Sociology I		Second half of term (December – February)

SUPPLY CHAIN MANAGEMENT

Einführung in Supply Chain Management	x		14271.5000		9	x		BA Current Topics II		First half of term (October – December)
Operations Research	x		14271.5001		6	x		BA Supply Chain Management I	x	First half of term (October – December)

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Supply Chain Management und Management Science:						X				
Either: <u>Supply Chain Management und Management Science I</u>	x		14271.5003		6	X		BA Supply Chain Management II	X	First half of term (October – December)
Or: <u>Supply Chain Management und Management Science I and II</u>	x		14271.5002		12	X		BA Current Topics IV	X	Full term (October – February)
<u>Behavioral Management Science</u>		x	14282.5003		6	X		BA Supply Chain Management III		First half of term (October – December)
<u>Bachelor Seminar Supply Chain Management</u>		x	14271.5008		6	X		BA Supply Chain Management IV	X	First half of term (October – December)
<u>Global Strategic Sourcing</u>		x	14014.5004		6	X		BA Corporate Development I	X	First half of term (October – December)
<u>Supply Chain Optimization</u>	x		14271.5006		6		X	MA Supply Chain Management I	X	First half of term (October – December)
<u>Supply Chain Simulation</u>	x		14271.5005		6		X	MA Supply Chain Management II		Second half of term (December – February)
<u>Supply Chain Strategy</u>	x		14271.5004		6		X	MA Supply Chain Management III	X	First half of term (October – December)
<u>Supply Chain Innovation</u>	x		14271.5010		6		X	MA Supply Chain Management IV		Second half of term (December – February)

INFORMATION SYSTEMS

<u>Einführung in die Wirtschaftsinformatik</u>	x		14277.5000		6	X		BA Current Topics VII		Full term (October – February)
<u>Social Computational Media</u>	x		14277.5001		6		X	MA Current Topics VI	X	Full term (October – February)
<u>Seminar on Digital Transformation and Value Creation</u>		x	14277.5002		6		X	MA Current Topics VII		October/November & February
<u>Enterprise Systems</u>	x		14277.5003		6		X	MA Current Topics VIII	X	Full term (October – February)

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Digital Transformation and Innovation	x		14277.5004		6		x	MA Business Administration III	x	Full term (October – February)

ECONOMICS

Einführung in Makroökonomik	x		14302.5002		9	x		BA Current Topics I		Full term (October – February)
Einführung in Mikroökonomik	x		14289.5000		9	x		BA Current Topics II		Full term (October – February)
Microeconomics II - Game Theory (previously “Einführung in die Spieltheorie und Industrieökonomie“)	x		14289.5001		9	x		BA Current Topics I	x	Full term (October – February)
Economics of Strategy	x		14289.5002		6	x		BA Microeconomics I	x	Full term (October – February)
Behavioral Decision Theory	x		14289.5003		6	x		BA Microeconomics I	x	Full term (October – February)
Energy Markets and Regulation	x		14289.5005		6	x		BA Microeconomics II	x	Full term (October – February)
Energy Markets and Regulation		x	14289.5007		6	x		BA Microeconomics III		NA
Bachelorseminar in Economics by Prof. Dr. Gürtler		x	14289.5008		6	x		BA Microeconomics IV	(x)	October & January
Economics, Strategy and Management		x	14289.5012		6	x		BA Microeconomics IV	(x)	October & January
Topics in Macroeconomics, Money and Financial Markets A	x		14302.5004		6	x		BA Macroeconomics I	x	Full term (October – February)
Topics in Public Economics	x		14302.5003		6	x		BA Macroeconomics II	x	Full term (October – February)
International Economics	x		14302.5015		6	x		BA Macroeconomics III	x	Full term (October – February)

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Seminar in Macroeconomics, Money and Financial Markets		x	14302.5014		6	x		BA Macroeconomics IV	X	Full term (October – February)
Seminar in Public Economics		x	14302.5011		6	x		BA Macroeconomics IV	X	Full term (October – February)
Demand, Supply, Equilibria	x		14289.5011		6		x	MA Microeconomics I	X	Full term (October – February)
Behavioral Economics	x		14289.5004		6		x	MA Microeconomics II	X	Full term (October – February)
Economic Engineering	x		14289.5016		6		x	MA Microeconomics II	X	First half of term (October – December)
Energy Markets and Regulation	x		14289.5009		6		x	MA Microeconomics III	X	Full term (October – February)
Seminar in Energy, Resource and Environmental Economics		x	14289.5010		6		x	MA Microeconomics IV	X	NA
Matching and Market Design: Theory and Practice	x		14289.5013		6		x	MA Microeconomics IV	X	NA
Macroeconomics I	x		14302.5006		6		x	MA Macroeconomics I	X	Full term (October – February)
Macroeconomics of the Labor Market	x		14302.5008		6		x	MA Macroeconomics I	X	Full term (October – February)
Financial Intermediation Theory and Financial Regulation	x		14302.5010		6		x	MA Macroeconomics II	X	Full term (October – February)
Tax Policy	x		14302.5009		6		x	MA Macroeconomics III	X	Full term (October – February)
Growth, Energy, Climate Change	x		14289.5014		6		x	MA Macroeconomics III	X	Full term (October – February)
Seminar in Macroeconomics, Money and Financial Markets		x	14302.5012		6		x	MA Macroeconomics IV	X	First half of term (October – December)
Seminar in Growth, Labor and Inequality in the Global Economy		x	14302.5016		6		x	MA Macroeconomics IV	X	Full term (October – February)

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Seminar in Macroeconomics and Public Economics (Master)		x	14302.5017		6		x	MA Macroeconomics IV	x	Full term (October – February)
Macroeconomics, Demographics and Health		x	14302.5018		6		x	MA Macroeconomics IV		October & February

STATISTICS & ECONOMETRICS

Mathematische Methoden für Ökonomen	x		14314.5001		6	x		BA Statistics I		Full term (October – February)
Einführung in die Beschreibende Statistik und Wirtschaftsstatistik	x		14314.5000		6	x		BA Statistics II		Full term (October – February)
Einführung in die Wahrscheinlichkeitsrechnung und schließende Statistik	x		14314.5002		6	x		BA Statistics III		Full term (October – February)
Advanced Econometrics: Time Series Analysis	x		14314.5004		6		x	MA Statistics I	x	Full term (October – February)
Advanced Statistics - Statistical Inference	x		14314.5005		6		x	MA Statistics II	x	Full term (October – February)
Applied Econometrics	x		14302.5019		6		x	MA Statistics III	x	First half of term (October – December)
Selected Topics - Statistical Analysis of Micro Data	x		14314.5006		6		x	MA Statistics IV	x	Full term (October – February)
Baysian Econometrics	x		14314.5007		6		x	MA Statistics IV	x	Full term (October – February)
Econometrics	x		14314.5003		12		x	MA Current Topics	x	Full term (October – February)

POLITICAL SCIENCES

Politische Repräsentation		x	14335.5016		9	x		BA Political Science III		Full term (October – February)
Political Thought in Modern China		x	14335.5002		6	x		BA Political Science I	x	Full term (October – February)

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Energy, Climate and the Environment		x	14335.5004		6	x		BA Political Science I	X	Full term (October – February)
Political Behavior and Representation in Europe		x	14335.5009		6	x		BA Political Science II	X	Full term (October – February)
Comparative Electoral Systems		x	14335.5006		9	x		BA Political Science III	X	Full term (October – February)
Federalism in selected EU member states		x	14335.5015		6	x		BA Political Science III	X	Full term (October – February)
The Political Economy of European Economic and Monetary Policy		x	14335.5003		6	x		BA Current Topics VI	X	Full term (October – February)
The Political System of Germany		x	14335.5001		6	x		BA Current Topics VII	X	Full term (October – February)
Direct Democracy		x	14335.5020		9		x	MA Political Science I	X	Full term (October – February)
Quantitative Text Analysis		x	14335.5021		9		x	MA Political Science I	X	First half of term (October – December)
Models of Capitalism		x	14335.5013		9		x	MA Political Science II	X	Full term (October – February)
Confucianism and Democracy		x	14335.5018		9		x	MA Political Science III	X	Full term (October – February)
Extreme Right Parties in Western Europe		x	14335.5014		9		x	MA Political Science III	X	Full term (October – February)
Strategies of causal analysis and comparative research designs		x	14335.5017		9		x	MA Current Topics I	X	Full term (October – February)
Introduction to Quantitative Analysis		x	14335.5022		9		x	MA Political Science II	X	Full term (October – February)
Comparative Political Institutions	x		14335.5007		6		x	MA Current Topics VII	X	Full term (October – February)
Comparing European Democracies	x		14335.5019		6		x	MA Current Topics VIII	X	Full term (October – February)

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HEALTH ECONOMICS

European Social Policy	x		14344.5000		6		x	MA Health Economics I	x	Full term (October – February)
International Comparison of Health Care Systems	x		14344.5001		6		x	MA Health Economics II	x	Full term (October – February)
Sociology of Health		x	14320.5006		6		x	MA Health Economics III	x	Full term (October – February)
Imperfect Information in Health Care Markets	x		14289.5015		6		x	MA Health Economics IV	x	Full term (October – February)

ECONOMIC GEOGRAPHY

Foundations of Economic Geography	x		14351.5000		6	x		BA Business Administration III	x	First half of term (October – December)
Seminar: Economic Geography		x	14351.5001		6	x		BA Business Administration IV	x	First half of term (October – 20 December)
Economic Geography I		x	14351.5002		6		x	MA Business Administration I	x	Full term (October – February)

SOCIAL SCIENCES

Einführung in die Psychologie	x				6	x		t.b.a.		Full term (October – February)
Spatial Demography and Social inequality		x	14320.5005		6		x	MA Current Topics VI	x	Full term (October – February)
Introduction to Causal Inference	x		14320.5001		9		x	MA Current Topics I	x	Full term (October – February)
Action-theoretic perspectives on delinquent and criminal behavior		x	14320.5007		6		x	MA Sociology I	x	Full term (October – February)
Context Effects		x	14320.5008		6		x	MA Sociology I	x	Full term (October – February)

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Spatial Demography and Social inequality		x	14320.5005		6			MA Sociology I	X	Full term (October – February)
Behavioral Finance (see also Finance)		x	14320.5002		6		X	MA Sociology I		Second half of term (December – February)
Consumer Behavior (see also Marketing)		x	14320.5003		6		X	MA Sociology II	X	First half of term (October – December)
Organizational Behavior (see also Corporate Development)		x	14320.5004		6		X	MA Sociology III	X	Full term (October – February)
Sociology of Religion		x	14320.5009		6		X	MA Sociology II	X	Full term (October – February)
Comparative Social Research: Applied Multilevel Analysis		x	14320.5011		6		X	MA Sociology II	X	First half of term (October – December)
Cross-cultural perspectives on deviance		x	14320.5012		6		X	MA Sociology II	X	Full term (October – February)
From Daycare to Doctor. Education and Social Inequality across the Life Course		x	14320.5010		6		X	MA Sociology III	X	Full term (October – February)
Comparative Perspectives on Changes in Families and Partnerships		x	14320.5019		6		X	MA Sociology III	X	Full term (October – February)
Job (Mis)Matches		x	14320.5020		6		X	MA Sociology III	X	Full term (October – February)
Stability of Intimate Relationships		x	14320.5021		6		X	MA Sociology IV	X	First half of term (October – December)
Scientific Observations and their Problems		x	14320.5023		6		X	MA Sociology IV	X	Full term (October – February)
Social Network Analysis		x	14320.5022		6		X	MA Sociology IV	X	October – January