



KOZMINSKI UNIVERSITY

ENGLISH LANGUAGE TAUGHT COURSES FOR INCOMING EXCHANGE STUDENTS IN 2017/2018

- ✓ The number of spots on each course are limited.
- ✓ The courses will be selected by the student in the Kozminski Virtual University 2 weeks before the semester starts following the rule “first come, first served”.
- ✓ Learning Agreement should be submitted after completing course selection in the Kozminski Virtual University.
- ✓ The conflicts in the schedule may occur as the courses come from different majors, semesters and levels.
- ✓ Students are allowed to mix courses from different majors and semesters (within the program e.g. 2nd, 4th, 6th semester of the Bachelor program).
- ✓ Students should choose the courses from their level of study
(undergraduate students -> Bachelor; graduate students -> Master; Law students-> both Bachelor and Master)
- ✓ Law students may choose also business courses unless their home University does not approve it.
- ✓ Students speaking Polish are highly recommended to select some courses taught in Polish language. The offer is very diverse. Please ask for more information at aryniewicz@kozminski.edu.pl
- ✓ Polish language course is open for all students no matter which level they are enrolled on.
- ✓ Remember that you can collect max. **35 ECTS/semester**.



Business School
Rankings 2013



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Subject	Hours	ECTS	Major	Level	Year of studies	Semester
Polish for Exchange Students	30	3	All majors	Bachelor & Master	All years	Fall 2018
Business English for LCCI (Advanced level only)	60	3	All majors	Bachelor & Master	All years	Fall 2018
Foreing language: German/Spanish (level: basic, intermediate, advanced)	60	3	All majors	Bachelor & Master	All years	Fall 2018
Legal English Writing	20	4	Law	Bachelor & Master	All years	Fall 2018
International Criminal Law	20	4	Law	Bachelor & Master	All years	Fall 2018
European Courts of Justice: Judgements	20	4	Law	Bachelor & Master	All years	Fall 2018
EU Environmental Law	20	4	Law	Bachelor & Master	All years	Fall 2018
Introduction to Law	30	5	Law	Bachelor & Master	All years	Fall 2018
Computer Science in Legal Studies	20	3	Law	Bachelor & Master	All years	Fall 2018
Legal Traditions and Systems	30	4	Law	Bachelor & Master	All years	Fall 2018
International Law	30	4	Law	Bachelor & Master	All years	Fall 2018
European Business Law	30	4	Law	Bachelor & Master	All years	Fall 2018
EU Institutional Law	30	4	Law	Bachelor & Master	All years	Fall 2018
EU Constitutional Law	20	4	Law	Bachelor & Master	All years	Fall 2018
Company Law in International and European Perspective	20	4	Law	Bachelor & Master	All years	Fall 2018
Europeanisation of Private Law and its Impact on Domestic Legal Systems	20	4	Law	Bachelor & Master	All years	Fall 2018



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Principles of Management	30	5	Finance & Accounting	Bachelor	1st	Fall 2018
Preparing Financial Statements	30	5	Finance & Accounting	Bachelor	1st	Fall 2018
Introduction to Organisational Behaviour	30	4	Finance & Accounting	Bachelor	1st	Fall 2018
Microeconomics	30	5	Finance & Accounting	Bachelor	1st	Fall 2018
Quantitative Methods	45	5	Finance & Accounting	Bachelor	1st	Fall 2018
Computer Science	30	3	Management	Bachelor	1st	Fall 2018
Ethics in Business	30	3	Management	Bachelor	1st	Fall 2018
Principles of Management	60	8	Management	Bachelor	1st	Fall 2018
Principles of Law	12	2	Management	Bachelor	1st	Fall 2018
Quantitative Methods	30	4	Management	Bachelor	1st	Fall 2018
Interpersonal Communication	30	4	Management	Bachelor	1st	Fall 2018
Descriptive statistics	30	4	Finance & Accounting	Bachelor	2nd	Fall 2018
Macroeconomics	30	3	Finance & Accounting	Bachelor	2nd	Fall 2018
Economics of the European Union	30	3	Finance & Accounting	Bachelor	2nd	Fall 2018
Financial Statement Analysis	30	3	Finance & Accounting	Bachelor	2nd	Fall 2018
Managerial Accounting	30	3	Finance & Accounting	Bachelor	2nd	Fall 2018
Financial Mathematics	30	3	Finance & Accounting	Bachelor	2nd	Fall 2018
Banking	30	3	Finance & Accounting	Bachelor	2nd	Fall 2018
Civil Law	22	3	Management	Bachelor	2nd	Fall 2018
Organizational Studies	30	3	Management	Bachelor	2nd	Fall 2018



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HR Management	30	3	Management	Bachelor	2nd	Fall 2018
Principles of Macroeconomics	30	3	Management	Bachelor	2nd	Fall 2018
Principles of Marketing	30	3	Management	Bachelor	2nd	Fall 2018
Organizational Sociology	30	3	Management	Bachelor	2nd	Fall 2018
Managerial Statistics	45	3	Management	Bachelor	2nd	Fall 2018
Preparing Financial Statements	30	3	Management	Bachelor	2nd	Fall 2018
Business Plan	30	3	Finance & Accounting	Bachelor	3rd	Fall 2018
Business Simulation Games	30	2	Finance & Accounting	Bachelor	3rd	Fall 2018
Financial Reporting	30	3	Finance & Accounting	Bachelor	3rd	Fall 2018
International Accounting and Finance	30	2	Finance & Accounting	Bachelor	3rd	Fall 2018
Public Finance	30	2	Finance & Accounting	Bachelor	3rd	Fall 2018
Financial Management	30	3	Finance & Accounting	Bachelor	3rd	Fall 2018
Value Based Management	30	3	Finance & Accounting	Bachelor	3rd	Fall 2018
European Union Functioning	16	2	Management	Bachelor	3rd	Fall 2018
Business Plan	30	3	Management	Bachelor	3rd	Fall 2018
Corporate and Business Law	30	3	Management	Bachelor	3rd	Fall 2018
Organizational Behavior - Network Analysis	30	3	Management	Bachelor	3rd	Fall 2018
Internationalization of Business	30	3	Management	Bachelor	3rd	Fall 2018
Cross-cultural Communication	30	3	Management	Bachelor	3rd	Fall 2018
New Venture Creation	30	3	Management	Bachelor	3rd	Fall 2018
Family Business Development	30	3	Management	Bachelor	3rd	Fall 2018



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Entrepreneurial Marketing	30	3	Management	Bachelor	3rd	Fall 2018
Marketing Research	30	3	Management	Bachelor	3rd	Fall 2018
Internet Marketing	30	3	Management	Bachelor	3rd	Fall 2018
Innovations in Marketing	30	3	Management	Bachelor	3rd	Fall 2018
Principles of Psychology	20	2	International Business Management (Mannheim Program)	Bachelor	3rd	Fall 2018
Quality Management	30	3	International Business Management (Mannheim Program)	Bachelor	3rd	Fall 2018
Sustainable Development	25	2	International Business Management (Mannheim Program)	Bachelor	3rd	Fall 2018
Economic Policy	25	2	International Business Management (Mannheim Program)	Bachelor	3rd	Fall 2018
International Management and Corporate Governance - case studies	25	2	International Business Management (Mannheim Program)	Bachelor	3rd	Fall 2018
Advanced Corporate Finance	30	5	Finance & Accounting	Master	1st	Fall 2018
Corporate Financial Reporting	30	5	Finance & Accounting	Master	1st	Fall 2018
Quantitative and Qualitative Research Methods	30	4	Finance & Accounting	Master	1st	Fall 2018
Communication and Negotiation Skills	30	2	Finance & Accounting	Master	1st	Fall 2018
Advanced Macroeconomics	30	4	Finance & Accounting	Master	1st	Fall 2018



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Big Data Analysis	30	3	Finance & Accounting	Master	I st	Fall 2018
Modern Banking Systems	20	3	Finance & Accounting	Master	I st	Fall 2018
Introduction to AML and Compliance in Banking	20	2	Finance & Accounting	Master	I st	Fall 2018
Business Analysis	20	2	Finance & Accounting	Master	I st	Fall 2018
Management in Context & Contemporary Management Theory	30	5	Management	Master	I st	Fall 2018
Application of Mathematical Statistics	30	5	Management	Master	I st	Fall 2018
International Business Strategy	30	4	Management	Master	I st	Fall 2018
Artificial Intelligence in Business	30	4	Management	Master	I st	Fall 2018
Research Methods	30	3	Management	Master	I st	Fall 2018
Accounting for Strategic Decisions	30	5	Management	Master	I st	Fall 2018
Innovativeness and creativity	30	4	Management	Master	I st	Fall 2018
Management in Context & Contemporary Management Theory	30	5	Management - Digital Marketing	Master	I st	Fall 2018
Application of Mathematical Statistics	30	5	Management - Digital Marketing	Master	I st	Fall 2018
International Business Strategy	30	4	Management - Digital Marketing	Master	I st	Fall 2018
Artificial Intelligence in Business	30	4	Management - Digital Marketing	Master	I st	Fall 2018



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Research Methods	30	3	Management - Digital Marketing	Master	1st	Fall 2018
Digital transformation	30	5	Management - Digital Marketing	Master	1st	Fall 2018
E-commerce and e-business Strategy	40	4	Management - Digital Marketing	Master	1st	Fall 2018
Fundamental Analysis	20	3	Finance & Accounting	Master	2nd	Fall 2018
Advanced Methods for Performance Management	20	3	Finance & Accounting	Master	2nd	Fall 2018
Mergers and Acquisitions	30	3	Finance & Accounting	Master	2nd	Fall 2018
Portfolio Analysis	30	4	Finance & Accounting	Master	2nd	Fall 2018
Innovations in Investment Project Appraisal	30	4	Finance & Accounting	Master	2nd	Fall 2018
Derivatives Valuation and Advanced Risk Management	30	4	Finance & Accounting	Master	2nd	Fall 2018
Taxes and Corporate Strategy	30	4	Finance & Accounting	Master	2nd	Fall 2018
Taxation	30	4	Finance & Accounting	Master	2nd	Fall 2018
Audit and Assurance	30	4	Finance & Accounting	Master	2nd	Fall 2018
Compliance in Banking	30	4	Finance & Accounting	Master	2nd	Fall 2018
Financial Crime Prevention	30	4	Finance & Accounting	Master	2nd	Fall 2018
Anti Money Laundering	30	4	Finance & Accounting	Master	2nd	Fall 2018
Entrepreneurship & New Venture Development	30	4	Management	Master	2nd	Fall 2018



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Accounting for Strategic Decisions	30	4	Management	Master	2nd	Fall 2018
Mergers & Aquisitions	30	3	Management	Master	2nd	Fall 2018
Strategic Negotiations	30	3	Management	Master	2nd	Fall 2018
Consulting Project	30	3	Management	Master	2nd	Fall 2018
Accounting for Strategic Decisions	30	3	Management	Master	2nd	Fall 2018
Design Thinking and Service Design in the Innovation Processes	30	3	Management	Master	2nd	Fall 2018
Innovative Management Lab	30	3	Management	Master	2nd	Fall 2018
International Business Law	16	2	Management (Bradford Double Degree Program)	Master	2nd	Fall 2018
Mergers & Aquisitions	30	3	Management (Bradford Double Degree Program)	Master	2nd	Fall 2018
Consulting Project	30	3	Management (Bradford Double Degree Program)	Master	2nd	Fall 2018
Qualitative Organizational Diagnostics	20	3	Management (Bradford Double Degree Program)	Master	2nd	Fall 2018
Leadership	20	3	Management (Bradford Double Degree Program)	Master	2nd	Fall 2018
Process Management	20	3	Management (Bradford Double Degree Program)	Master	2nd	Fall 2018



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Elective Courses

Subject	Hours	ECTS	Major	Level	Year of studies	Semester
Psychology of Money	20	2	Finance and Accounting Management	Bachelor	2 nd year	Fall 2018
Anatomy of Decisions Making	20	2	Finance and Accounting Management	Bachelor	2 nd year	Fall 2018
Everyday American English	20	2	Finance and Accounting Management	Bachelor	2 nd year	Fall 2018
Social Media and Electronic Business Communication	20	2	Finance and Accounting Management	Bachelor	2 nd year	Fall 2018
Team Building	20	2	Finance and Accounting Management	Bachelor	2 nd year	Fall 2018
Data Analysis with Tableau: Translating Data into Useful Information	20	2	Finance and Accounting	Bachelor	2 nd year	Fall 2018
Expat Masterclass	40	4	Finance and Accounting Management (Bradford and Mannheim Programs)	Bachelor	3 rd year	Fall 2018
Global Job-search	40	4	Finance and Accounting Management (Bradford and Mannheim Programs)	Bachelor	3 rd year	Fall 2018
International Multilateral Negotiation	40	4	Finance and Accounting Management (Bradford and Mannheim Programs)	Bachelor	3 rd year	Fall 2018
Toxic Organizations. Toxic Managers	40	4	Finance and Accounting Management	Bachelor	3 rd year	Fall 2018



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			(Bradford and Mannheim Programs)			
Introduction to VBA for Excel in Financial Analysis	40	4	Finance and Accounting	Bachelor	3 rd year	Fall 2018
			Management (Bradford and Mannheim Programs)			
International Management of Luxury Brand	40	4	Finance and Accounting	Bachelor	3 rd year	Fall 2018
			Management (Bradford and Mannheim Programs)			
Beverages and Wine Management	40	4	Finance and Accounting	Bachelor	3 rd year	Fall 2018
			Management (Bradford and Mannheim Programs)			
Management in Film	40	4	Finance and Accounting	Bachelor	3 rd year	Fall 2018
			Management (Bradford and Mannheim Programs)			
Virtual Collaboration in Projects	40	4	Finance and Accounting	Bachelor	3 rd year	Fall 2018
			Management (Bradford and Mannheim Programs)			
Engagement Management	40	4	Finance and Accounting	Bachelor	3 rd year	Fall 2018
			Management (Bradford and Mannheim Programs)			
Strategic Negotiations	30	3	Finance & Accounting	Master	2 nd year	Fall 2018
Investments and Funds Operations	30	3	Finance & Accounting	Master	2 nd year	Fall 2018
Philosophy of Economics	20	3	Finance & Accounting	Master	2 nd year	Fall 2018
Initial and Seasonal Public Offerings	20	3	Finance & Accounting	Master	2 nd year	Fall 2018
Business and Legal Aspects of Commercial Real Estate	30	3	Management	Master	2 nd year	Fall 2018
Change Management and Business Development	30	3	Management	Master	2 nd year	Fall 2018
Creating Best Workplace with Exceptional Business Results	20	3	Management	Master	2 nd year	Fall 2018